

DEL SUR EDUCATIONAL FOUNDATION

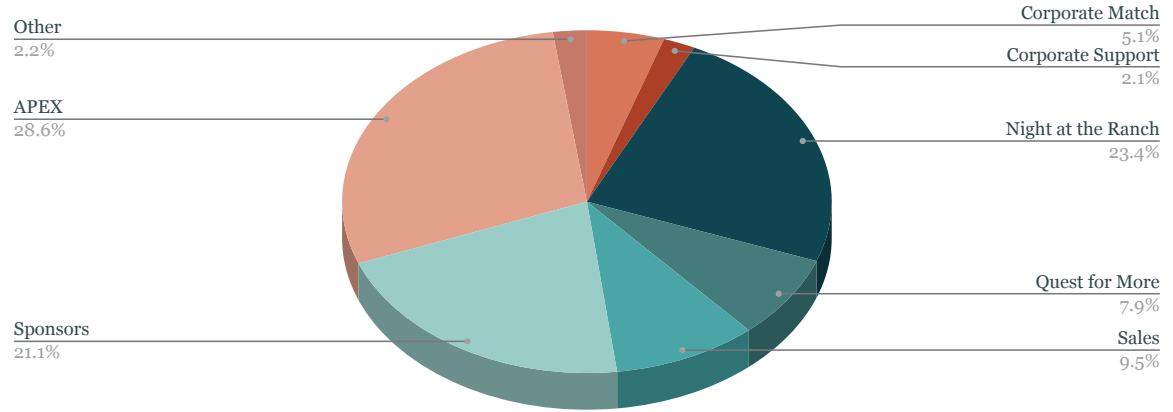
ACTUAL 2022-2023 7/2022 - 6/2023

RAISED

Corporate Match	\$	17,701
Corporate Support	\$	7,331
Night at the Ranch	\$	81,146
Quest for More	\$	27,267
Sales	\$	33,029
Sponsors	\$	73,170
APEX	\$	99,240
Other	\$	7,741
TOTAL	\$	346,626

Raised during 2022-2023 School Year

Total Raised: \$346,626



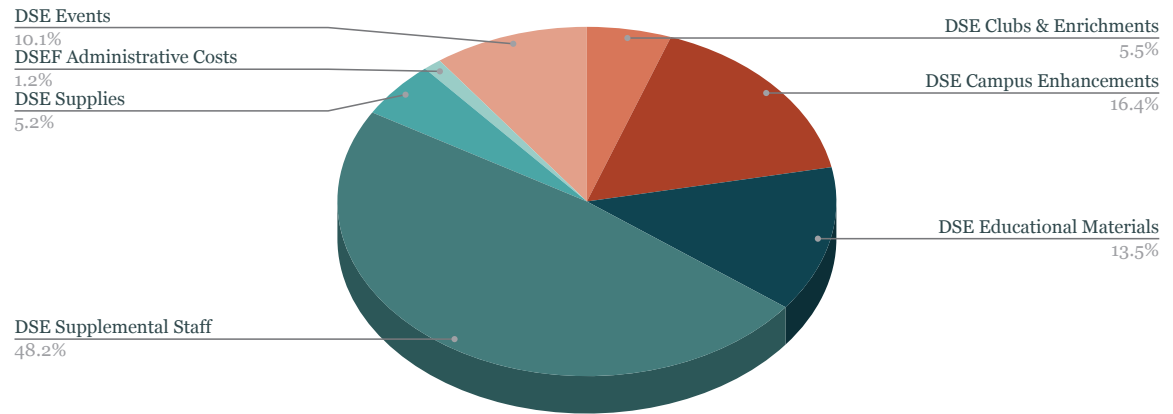
ACTUAL 2022-2023 7/2022 - 6/2023

SPENT

DSE Clubs & Enrichments	\$	19,387
DSE Campus Enhancements	\$	58,096
DSE Educational Materials	\$	47,864
DSE Supplemental Staff	\$	170,805
DSE Supplies	\$	18,593
DSEF Administrative Costs	\$	4,220
DSE Events	\$	35,657
TOTAL	\$	354,622

Spent during 2022-2023 School Year

Total Spent: \$354,622





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Budget vs. Actuals: 2022-2023

	TOTAL	
	ACTUAL	BUDGET
Revenue		
APEX Fun Run Fundraiser	150,445.51	160,000.00
Bank Account Interest Income	7,740.71	8,000.00
Corporate Matching	17,701.19	13,000.00
Corporate Support		
Amazon Smile	1,414.59	1,100.00
Dine-outs	1,152.94	3,500.00
E-waste	124.74	
Music Pillars	500.00	
Ralphs (Kroger) give back	3,702.76	1,800.00
Sharkeys Haircuts	436.00	
Total Corporate Support	7,331.03	6,400.00
Night at the Ranch Fundraiser		
Class Baskets	14,165.00	
Drink Tickets	2,094.87	5,800.00
Fees Not Covered	-758.63	
Flowers	375.00	
Live Auction Sales	17,150.00	13,000.00
Love Notes	2,064.46	
Padres Raffle	5,083.90	
Piano Tips	372.00	
Purchases (Teacher Time / 5th Grade Front Row)		
Purchases (5th Grade Front Row)	3,900.00	3,300.00
Purchases (Teacher Time)	20,150.00	11,700.00
Total Purchases (Teacher Time / 5th Grade Front Row)	24,050.00	15,000.00
Reserved Parking Spot Purchase	28,994.70	20,000.00
Silent Auction Sales	16,495.00	37,000.00
Ticket Sales	15,537.50	15,000.00
Total Night at the Ranch Fundraiser	125,623.80	105,800.00
Quest for More Annual Ask Fundraiser	29,368.00	40,000.00
Sales		
5th Grade Promotion Leis	361.21	
5th Grade Promotion Yard Signs	337.68	
DSE Spirit Wear	8,541.61	8,000.00
DSE Spirit Wear - Back-to-School Picnic	2,575.69	
Total DSE Spirit Wear	11,117.30	8,000.00
Fall Book Fair	4,932.91	4,000.00
Poker Tables	500.00	
Spring Book Fair	5,660.11	5,000.00
Yearbook	17,310.32	2,000.00



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Budget vs. Actuals: 2022-2023

	TOTAL	
	ACTUAL	BUDGET
Total Sales	40,219.53	19,000.00
Sponsor	75,500.00	75,000.00
Unapplied Cash Payment Income	0.00	
Total Revenue	\$453,929.77	\$427,200.00
Cost of Goods Sold		
Cost of Goods Sold		
APEX Fun Run Fundraiser COGS	51,205.30	55,000.00
DSE Spirit Wear COGS	7,190.04	5,900.00
Night at the Ranch Fundraiser COGS	40,392.97	45,000.00
5th Grade Front Row COGS	198.86	
Love Notes COGS	700.00	
NAR Teacher Time COGS	2,536.39	
Reserved Parking Spot COGS	649.63	
Total Night at the Ranch Fundraiser COGS	44,477.85	45,000.00
PayPal Fees COGS	103.46	700.00
PayPal Fees	1,152.10	
Total PayPal Fees COGS	1,255.56	700.00
Quest for More Fundraiser COGS	845.30	
Sponsor COGS	2,329.76	2,500.00
Total Cost of Goods Sold	107,303.81	109,100.00
Total Cost of Goods Sold	\$107,303.81	\$109,100.00
GROSS PROFIT	\$346,625.96	\$318,100.00
Expenditures		
Clubs & Enrichments		
After School Clubs 21/22	8,328.76	8,329.00
Broadcast Club	3,804.38	2,500.00
Engineering Club	1,573.36	1,128.00
Garden Club	172.76	300.00
Homework Club	3,592.61	7,614.00
Running Club	1,915.44	2,700.00
Total Clubs & Enrichments	19,387.31	22,571.00
DSE Campus Enhancements		
Copy Room Update	37.95	
Other Repairs & Maintenance	20.98	
Outside Tables & Equipment	34,458.51	
Painting Enhancements	22,275.00	7,200.00
Printers		1,000.00
Room Dividers	603.28	
Storage Container Removal	700.00	700.00



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Budget vs. Actuals: 2022-2023

	TOTAL	
	ACTUAL	BUDGET
Total DSE Campus Enhancements	58,095.72	8,900.00
DSE Educational Materials		
2nd Grade Books	491.34	
Accelerated Reader	10,872.65	10,872.00
Book Break	1,450.00	
Brain Pop	2,812.00	2,812.00
Generation Genius	1,295.00	1,295.00
Handwriting Without Tears	4,654.82	4,738.00
Library Guild	2,856.08	2,500.00
Math Genius Squad	153.60	6,000.00
Raz Kids Plus		650.00
Scholastic & StoryWorks	8,545.08	8,545.00
Super Teacher Worksheets	24.95	
Teacher Curriculum Enhancement	14,708.00	14,400.00
Total DSE Educational Materials	47,863.52	51,812.00
DSE Supplemental Staff		
Art Program	59,672.47	60,000.00
Impact Teachers	50,778.01	42,000.00
Librarian	5,866.66	3,500.00
Music Teacher	10,493.65	27,200.00
PE Teacher	43,994.58	45,000.00
Total DSE Supplemental Staff	170,805.37	177,700.00
DSE Supplies		
Bulletin Board Supplies		250.00
Character Counts Planners	4,121.12	2,015.00
Copy Paper	6,043.45	10,000.00
Ink/Toner	2,661.50	10,000.00
Lamination Rolls	1,446.63	1,500.00
Playground Sport Equipment	3,073.73	
Reading Medals	916.77	1,000.00
Testing Mints	329.78	
Total DSE Supplies	18,592.98	24,765.00
DSEF Administrative Costs		
Bank Charges & Fees	142.40	400.00
Insurance	1,989.00	2,000.00
Legal & Professional Services	800.00	700.00
Meals & Entertainment	500.62	
Office Supplies & Software	351.16	350.00
PO Box Rental	408.00	360.00
Printing Costs		1,000.00



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Budget vs. Actuals: 2022-2023

	TOTAL	
	ACTUAL	BUDGET
Shipping Mailing Fees	18.90	
Taxes - Misc	9.98	
Thank You Gifts		250.00
Total DSEF Administrative Costs	4,220.06	5,060.00
Events		
5th Grade Biz Town	4,440.00	5,100.00
5th Grade Promotion	6,747.82	6,500.00
5th Grade Trip	3,000.00	3,000.00
Activity_2nd Grade	878.01	
Activity_4th Grade	900.00	
Activity_PreK & TK	495.00	
All You Can Read Diner	550.75	250.00
Assemblies	1,550.00	2,000.00
Back-to-School Picnic	2,507.50	3,000.00
Breakfast @ the Book Fair	529.25	250.00
Community Service Project		500.00
Cultural Performance Night	900.00	2,000.00
DSE Alumni Graduates	262.00	
Family Bingo	437.84	1,000.00
Family Movie Night		3,000.00
Field Day	4,400.00	4,000.00
Other Staff Events & Gifts	21.52	250.00
School Year Kickoff Staff Luncheon	944.00	1,000.00
Staff Appreciation Week	7,005.84	4,000.00
TK/K Meet & Greet	87.44	150.00
Total Events	35,656.97	36,000.00
Total Expenditures	\$354,621.93	\$326,808.00
NET OPERATING REVENUE	\$ -7,995.97	\$ -8,708.00
NET REVENUE	\$ -7,995.97	\$ -8,708.00