



Del Sur Educational Foundation

Budget vs. Actuals 2024-2025

	TOTAL	
	ACTUAL	BUDGET
Revenue		
APEX Fun Run Fundraiser	143,857.23	133,000.00
Auctions & Raffles	0.00	
5th Grade Promotion Seats	8,600.00	9,000.00
Padres Raffle	5,775.00	5,000.00
Reserved Parking Spot	12,000.00	10,500.00
Silent Auction Sales	10,675.00	24,000.00
Total Auctions & Raffles	37,050.00	48,500.00
Corporate Matching	20,242.80	13,000.00
Corporate Support	199.38	
Box Top Revenue	50.00	
Dine-outs/Shop-outs	3,860.46	2,500.00
Ralphs (Kroger) give back	3,231.33	3,500.00
Total Corporate Support	7,341.17	6,000.00
Interest Income	13,852.04	14,000.00
Quest for More Annual Ask Fundraiser	69,190.00	45,000.00
QFM Salary Deduction	2,147.00	
Total Quest for More Annual Ask Fundraiser	71,337.00	45,000.00
Sales		
5th Grade Promotion Yard Signs	822.89	
DSE Spirit Wear	9,309.00	11,000.00
Fall Book Fair	4,975.84	5,000.00
Spring Book Fair	4,003.98	5,000.00
Yearbook	6,015.00	9,000.00
Total Sales	25,126.71	30,000.00
Sponsor	78,500.00	60,000.00
Teacher Time	16,200.00	18,000.00
Total Revenue	\$413,506.95	\$367,500.00
Cost of Goods Sold		
Cost of Goods Sold		
APEX Fun Run Fundraiser COGS	50,418.11	45,000.00
Auction & Raffle COGS		
Handbid Fees	2,589.65	
Reserved Parking Spot COGS	838.63	500.00
Total Auction & Raffle COGS	3,428.28	500.00
Quest for More Fundraiser COGS	1,478.23	1,750.00
Benevity Fees	256.37	
Donor Shirts	2,537.08	2,200.00
Givebutter Fees	261.69	
PayPal Fees	9.68	



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Total Quest for More Fundraiser COGS	4,543.05	3,950.00
Sales COGS		
Back-to-School Picnic Food COGS	830.86	
DSE Spirit Wear COGS	4,165.41	6,000.00
Yearbook COGS	194.94	
Total Sales COGS	5,191.21	6,000.00
Sponsor COGS	1,667.58	2,500.00
Teacher Time COGS	2,465.91	2,500.00
Total Cost of Goods Sold	67,714.14	60,450.00
Total Cost of Goods Sold	\$67,714.14	\$60,450.00
GROSS PROFIT	\$345,792.81	\$307,050.00
Expenditures		
Clubs & Enrichments		
ASB	194.97	
Garden Club	61.41	500.00
Homework Club		2,800.00
Math Olympiad	600.00	
Running Club	1,333.24	2,700.00
Total Clubs & Enrichments	2,189.62	6,000.00
DiCarlo Fund	-4,384.92	
DSE Campus Enhancements		
Painting Enhancements		2,000.00
Total DSE Campus Enhancements		2,000.00
DSE Educational Materials		
Accelerated Reader	10,968.44	11,000.00
Book Break		870.00
Brain Pop	3,480.75	2,900.00
Generation Genius	1,295.00	1,300.00
Handwriting Without Tears	1,610.76	4,800.00
IMSE Subscription		375.00
Library Guild	2,883.48	2,900.00
Novel Effect	49.99	40.00
Scholastic & StoryWorks	11,490.51	11,500.00
Teacher Curriculum Enhancement	14,100.00	14,500.00
Total DSE Educational Materials	45,878.93	50,185.00
DSE Supplemental Staff		
Art Program	59,359.39	61,500.00
Impact Teachers	70,040.97	59,000.00
Librarian	6,232.68	6,000.00



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PE Teacher	48,038.07	48,000.00
Total DSE Supplemental Staff	183,671.11	174,500.00
DSE Supplies		
Character Counts Planners	2,114.76	2,015.00
Copy Paper	7,909.85	6,000.00
Ink/Toner	5,731.50	7,500.00
Lamination Rolls	692.40	1,500.00
Reading Medals	432.82	450.00
Testing Mints	218.85	350.00
Total DSE Supplies	17,100.18	17,815.00
DSEF Administrative Costs	0.00	
Bank Charges & Fees	33.43	50.00
Bulletin Board Supplies		250.00
Insurance	2,068.00	2,100.00
Legal & Professional Services	805.00	850.00
Meals & Entertainment	857.68	600.00
Office Supplies & Software	227.04	600.00
PO Box Rental	816.00	410.00
Printing Costs	22.12	
Shipping Mailing Fees	14.88	
Taxes - Misc	152.94	25.00
Thank You Gifts	167.34	300.00
Total DSEF Administrative Costs	5,164.43	5,185.00
Events		
5th Grade Biz Town	6,978.00	6,500.00
5th Grade Promotion	7,960.98	7,500.00
5th Grade Trip	3,670.00	3,000.00
Activity_1st Grade		900.00
Activity_2nd Grade	764.55	900.00
Activity_3rd Grade	227.50	900.00
Activity_4th Grade	1,072.49	900.00
Activity_K	480.00	900.00
Activity_PreK & TK	892.88	900.00
Assemblies		3,000.00
Back-to-School Picnic	2,707.72	2,700.00
Breakfast @ the Book Fair	610.35	750.00
Cultural Performance Night	1,038.99	850.00
DSE Alumni Graduates	165.27	350.00
Family Dance	2,654.09	3,000.00
Family Movie Night	1,029.49	1,000.00



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Field Day	5,000.00	5,000.00
School Year Kickoff Staff Luncheon	944.12	1,000.00
Staff Appreciation Week	6,430.26	6,500.00
Total Events	42,626.69	46,550.00
Reserve Fund Items	1,457.30	
Unscheduled Expenses	1,038.23	5,000.00
Total Expenditures	\$294,741.57	\$307,235.00
NET OPERATING REVENUE	\$51,051.24	\$ -185.00
NET REVENUE	\$51,051.24	\$ -185.00